



A Retail Odyssey, 2017 - 2027

Wednesday, November 8, 2017

Featured Speakers



Stephen Lebovitz President & CEO **CBL & Associates Properties**



Cameron Cohen Head of Corporate Credit Research III Capital Management



Ron Pastore **AEW Capital Management**



Patricia Luster Director Real Estate The Gap



Ray Uttenhove EVP & Market Leader SRS Real Estate Partners Moderator

REIAC SE 4th Quarter Event Wednesday, November 8, 2017, 5:00 pm **InterContinental Buckhead Atlanta Online Registration Open**

REIAC's all-star fourth quarter event explores what the retail industry might look like over the next 10 years. Some players seek to limit the damage, others to gain on the opportunity:

- The transformation of malls What's next? How to stay relevant?
- Retailers on the brink: how are landlords managing co-tenancy clauses?
- How can a mall owner increase value by re-configuring anchors?
- Should the lenders in the room with retail exposure be nervous?
- Which retailers may not survive the transition?
- Which retailers (besides Amazon) will thrive? Where's the smart money going?
- What's going on with the mall stocks? Are they the new subprime mortgage?
- This year's holiday shopping season Grinch or Google?

And much, much more!

On November 8th, REIAC has assembled an outstanding panel of nationally renowned experts to deliver the answers like Santa at Christmas! Our panelists include senior leaders from CBL & Associates Properties, III Capital Management, AEW Capital Management and The Gap. Our moderator will be well-known and respected retail expert, Ray Uttenhove.

Please join us for this unique gathering. As always, an open bar and an array of food will be provided. We thank our generous sponsors for their ongoing support: Aprio; ATC Group Services LLC; CoStar Group; Crown Advisors; Dentons; First American Title Insurance Co.; Georgia Primary Bank; and KeyBank Real Estate Capital. Make your reservations now - Attendance is limited!

Best Regards,

Phil Beaudette

Program Organizer

Jerry Monash, CCIM **Paul Berry REIAC SE President**

Greg Spick

Program Chairman

Program Organizer

Registration Open

Schedule

Wednesday, November 8, 2017 4:30 PM to 5:00 PM Registration & Networking

5:00 PM SHARP Program Start Time (please be on time)

6:30 PM Reception

Location

InterContinental Buckhead 3315 Peachtree Road, NE Atlanta, GA 30326 {map}

Fees

REIAC Members: Free Invited Guests: \$75.00

Questions: Alan Agadoni, 678-581-7551 alan.agadoni@atcassociates.com

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