

2020 3QREIAC Breakfast Series

3Q Topic: New Realities of Office Post COVID

Thursday, September 10, 2020, 8:00am – 9:00am

REIAC Southwest Breakfast Series September 10, 2020 Virtual Meeting

Sponsored by



Featured Panel



Chris Toci



Jason Reddington



Come hear from our industry panel of experts provide an update of the office market post COVID.

Chris Toci Executive Managing Director Cushman & Wakefield

Mr. Toci and his team concentrate on the disposition of office and industrial assets throughout Greater Phoenix and Tucson, Arizona. Since 1998, Mr. Toci and his Phoenix team have listed, in escrow or closed 111 single asset and portfolio transactions comprising over 17.817 million square feet with total consideration of over \$2.65 billion. The team enjoys a 98.8% trade-to-ask ratio. He was also a certified commercial appraiser.

Jason Reddington

Advisor

Levrose Commercial Real Estate

Specializing in office property sales and leasing for the Phoenix and Scottsdale markets, Jason conducts real estate transactions by helping each client reach their specific business goals and needs. He brings an expert level of professional service, communication, leadership and prideful attention to detail. Since 2018, Jason has successfully partnered with his clients to broker over 200 transactions including over \$65 million in sales, including 40 completed transactions since the COVID shutdown in March. He and his team continue to provide value by sharing market intelligence, property valuations, critical disposition and acquisition decisions. Jason has continued to build upon this expertise by earning his CCIM designation and becoming a proven expert in financial, market, and investment analysis.

Mindy Korth

Mindy Korth Executive Vice President | Capital Markets and Investment Services Colliers International

As Executive Vice President, Mindy Korth is accomplished in all sectors of the investment real estate community including office, medical, retail, high-finish industrial, commercial land and unique projects across Arizona and nationally. Mindy spends her time identifying opportunities, executing client strategy, establishing relationships and coordinating financial analysis and due diligence. Her wealth of industry, market and financial intelligence provides clients with the information they need to make informed decisions and successful transactions. Mindy has closed more than 25 million square feet totaling more than \$3.1 billion.

Best Regards,

David Kross REIAC Southwest President **Richard J. Lund** REIAC Southwest Program Chairman

Schedule:

Thursday, September 10, 2020

8:00am Log on to webinar – Bring Your Own Breakfast

8:05am – 9:00am Program

Location:

Virtual Meeting on Zoom Register online to receive the zoom link

Fees:

REIAC Members: Free Invited Guests: Free – must be accompanied by a member.

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