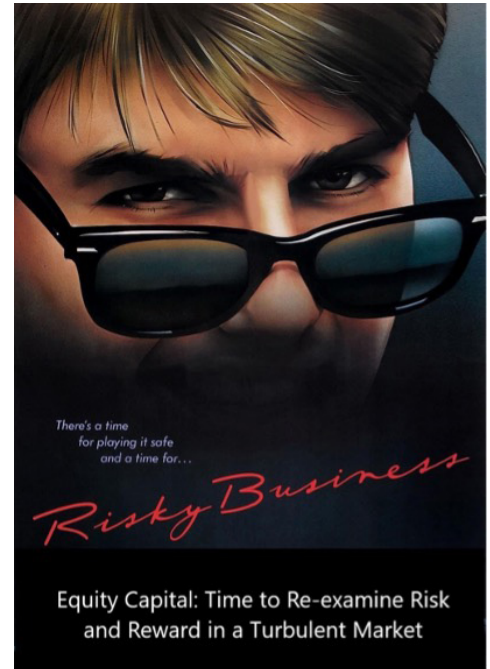


REIAC presents: ***Show Me the Money!***  
(a Netflix REIAC-FLIX limited series)

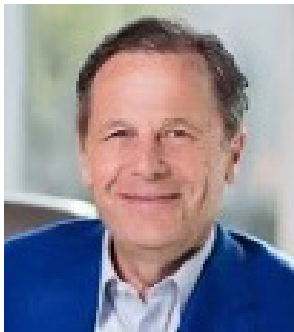
*Episode 1, Debt Capital, was a smash hit, and critics raved about the blunt and informative perspectives. So now, REIAC is dropping our next episode of our limited series Show Me the Money!*

**Episode 2 Equity Capital: Risk and Reward in a Turbulent Market**  
(OPEN TO MEMBERS ONLY)

- Billions of dollars are piling up, but it's uber-challenging to make deals work; lower leverage and higher interest rates don't line up with investor's minimum yield expectations.
- Where does value settle out, and how long to lick our wounds when we find out?
- What will be the market's "green light" that gives us the confidence to invest again?
- Those with dry powder: are we going to have another post-RTC or GFC buying opportunity?



*REIAC has lined up some of the top equity investment professionals from across the country, with a broad spectrum of capital investment perspectives, capital sourcing and equity allocation strategies:*



**Terry Brown | Chairman and CEO**  
**Asana Partners**

Terry founded Asana Partners, a real estate investment company that creates value through acquisition, enhancement and operation of distinctive retail properties in dynamic urban markets in the United States. Terry is also a board member of Avalon Bay Communities. He was formerly chairman & CEO at Edens & Avant, one of the nation's leading private owners, operators and developers of neighborhood shopping places. Before joining Edens & Avant, Terry was CEO of Andersen Corporate Finance LLC (NASD Broker-Dealer subsidiary of Arthur Andersen).



**Ambrish Baisiwala, Chairman & CEO**  
**Portman**

Ambrish brings over 27 years of global real estate experience to his role at Portman where he is responsible for the overall management and performance of the firm. His broad geographic and work exposure brings a strong corporate strategy and property development skillset to Portman. Prior to joining Portman, he was Development Director of ALDAR Properties PJSC in Abu Dhabi, UAE, where he was responsible for a multi-billion dollar development portfolio. Earlier in his career, he was Development Manager for the Greater Union Organization for the Middle East and India. Prior to that, Ambrish held various senior positions with Coopers & Lybrand Consulting and the TATA Group. Ambrish has worked in the USA, China, India, the Middle East, South East Asia and Australia, across a broad spectrum of property types and responsibilities.



**Todd Liker | Managing Director and Co-Portfolio Manager  
Oaktree Capital Management**

Todd is a managing director and co-portfolio manager of Oaktree’s Real Estate Opportunities strategy and leads the Real Estate team in New York. He serves on both the real estate investment committee and the real estate credit committee. Todd is involved in the capital raising, management and investment of Oaktree’s real estate opportunities strategy and predominantly focuses on investment opportunities in the eastern half of the U.S. as well as corporate real estate-related platforms and companies nationally.

Moderator:



**Dirk Aulabaugh | EVP and Global Head of the Advisory Services  
Green Street**

Dirk and the Advisory team have worked alongside numerous real estate private equity firms, pension funds, institutional investors and Fortune 500 companies as they seek to answer complicated questions regarding capital allocation, real estate monetization opportunities and strategic alternatives for real estate platforms and portfolios. The Group focuses on offering strategic and independent advice to a global client list including REITs, investors and corporations across all real estate sectors and geographic markets. Dirk’s trusted perspective on real estate and its capital markets stems from nearly 30 years working in both the public and private real estate markets. Quoted in The Wall Street Journal and New York Times, among other prominent industry publications, Dirk speaks frequently at real estate industry conferences.

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## **EVENT REGISTRATION**

**SCHEDULE**

Wednesday, October 25, 2023

**4:30 PM** | Registration & Networking

**5:00 PM** | Program Start Time

**6:30 PM** | Cocktails and hors d’oeuvres

**LOCATION**

**Westin Buckhead Hotel**

3391 Peachtree Rd, NE | Atlanta, GA 30326

**REIAC Members:** Free

**QUESTIONS?**

**Alan Agadoni** | 770.329.7685

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**Best Regards,**

**Jerry Monash, CCIM**  
REIAC SE President

**Bill Leffler**  
Program Chairman

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